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# Think flexible!



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**easy2source**  
The Ease of Flexibility



The Technology Rental Company



The Technology Rental Company



# easy2source

The flexible procurement and financing model for your Test and IT equipment

flexible

## Making it easier to meet your equipment needs

Need the latest Test and IT equipment in a hurry, but can't get the capital cost approved in time? Not certain you can justify buying what you need for an important project?

You need easy2source from Livingston. The modern, flexible, rent-buy alternative to leasing and outright purchase, perfectly tailored to meet the demands of today's unpredictable marketplace

If you normally buy or lease your IT or Test equipment, because you fully anticipate utilising it over a long period of time, but you also need:

- ◆ Access to the equipment faster than your capex approval process.
- ◆ Immediate availability
- ◆ To upgrade or change the equipment during the rental period
- ◆ To return the equipment if your project ends prematurely

Then you should choose:

**easy2source**

## easy2source

procurement, financing and service – from one source – Livingston, Europe's leading Test and IT equipment rental company.

### The equipment

- ◆ brand new, from multi-vendors, any quantity and specification.

### The configuration

- ◆ will be set up in line with your requirements.

### The initial rental period

- ◆ is user definable, 6 or 12 month periods.

### Convert to purchase

- ◆ choose to buy at the end of the rental period and we will rebate a proportion of your rental payments.

### Extend as flexible rental

- ◆ you can choose to carry on renting at discounted rates.



A new way



## Total Flexibility

Providing you with flexibility in the face of fluctuating demand is at the heart of our proposition. It is a fact that equipment procured today may prove to be obsolete for your testing or development needs tomorrow. Reasons can be numerous. A project changes or ends prematurely. A merger is about to happen. You want to temporarily increase your engineering or IT workforce. You then want to slim it down. Or you are working on a trial for a large contract that might be around the corner. Nothing is as constant as change – so there's no time like the present to achieve more flexibility in your asset management.

### It's your choice

- ◆ To return the equipment at the end of the rental period with no further financial costs.

### It's your choice

- ◆ To purchase the equipment at the end of the rental period. We will credit a proportion of your rentals paid.

### It's your choice

- ◆ To extend the rental period at discounted rates, or simply extend on a flexible rental and terminate at your leisure.

## Leading Through Service

Very often procuring Test and IT equipment is comparable to buying a car. At first glance everything looks extremely favourable. But at closer inspection the total cost of ownership makes quite a difference. In absolute terms, easy2source can be considered close to an "all-inclusive offer" since most of the services you need or may want to add are already contained in the rental rate.

### It includes

- ◆ Pre sales technical support and financial consulting services, system planning and selection, procurement and hardware configuration of your new equipment.

### It includes

- ◆ Access to online asset management

### It includes

- ◆ 365-day Helpdesk

### It includes

- ◆ Extended manufacturer guarantees throughout the complete rental term

### It includes

- ◆ Equipment replacement within 24 hours where available

### It includes

- ◆ The costs of finance and calibration, often representing 10–15% of the capital cost of the equipment each year.

### What else?

- ◆ Our team of technicians and support staff is ready to provide backup support services for your equipment for a small extra charge.



# easy2source

Clearly superior

## easy2source

- ◆ No initial capital commitment, therefore no loss of financial flexibility
- ◆ Tax efficient
- ◆ No maintenance costs during the rental term

**TRADE-IN**  
We accept your obsolete equipment in part-exchange

### easy2use

Efficiency and speed instead of bureaucracy. We have learnt from our 35 years of rental experience that this is in essence, all that matters to our customers. To have quick, hassle-free and straightforward access to the required equipment – easy2source offers these advantages.

#### Simple

- ◆ Continued flexibility and cost effective options replace complex and long term financial contracts.

#### Simple

- ◆ Easy and quick order processing with a minimum of red tape – what you'd expect from Europe's leading test and IT rental company.

#### Simple

- ◆ Credit rating is quick, easy and prompt.

#### Simple

- ◆ Single point of contact who will look after you from procurement through financing all the way to delivery.

Why not try

## easy2source

Simply request an easy2source quotation and compare our price and service with other equipment options on the market.

Telephone: 020 8943 5151

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#### Test Equipment:

Broadcast  
Data Communications  
General Purpose  
Industrial  
Optical  
RF & Microwave  
Telecoms  
Wireless

#### Computers:

PCs  
Laptops  
Workstations  
Servers  
PDAs  
Tablet PCs  
Printers  
Plasmas  
TFTs  
LCDs  
Projectors  
and many more

